

### The Craddock Group, LLC

#### **Overview**

The Craddock Group, LLC, a Service-Disabled Veteran-Owned Small Business (SDVOSB), was established in 2010 to provide professional services to federal, state, and local governments. Our team is a unique combination of former members of the military, Federal employees, and private-sector professionals, which allows us to deliver innovative and scalable solutions using the best of public and private financial, organizational, real estate, and business methods.

At the Craddock Group, we make our clients' issues our own and work to resolve them. We understand the challenges posed by tight deadlines and competing priorities, and work with our clients to overcome them. We also recognize the importance of using all resources efficiently and effectively, particularly as our clients are being asked to do more with less. The value of our services is derived from thoughtful planning and seamless execution. We assist our clients with every step of the process.

### Capabilities

The Craddock Group specializes in capital planning, maximizing the value of real property, budgeting, and Federal budgetary scoring. Our team can assess real property, both individual assets and entire portfolios, to identify the most effective use of space, develop comprehensive reinvestment strategies, and help the government reposition underutilized assets.

We have led the development and implementation of strategic capital planning, public- private real estate solutions, and federal budgeting and financial management services for multiple agencies, including the U.S. Departments of Veterans Affairs, Defense, Energy, and Transportation as well as the U.S. General Services Administration, and the Washington Metropolitan Area Transit Authority, among others.

We have supported transaction execution and portfolio and asset management efforts associated with military family housing privatization, in addition to performing real estate project due diligence, site analyses, market surveys, and demographic studies to evaluate development opportunities nationwide.

Our experience also includes assistance with due diligence, financial structuring, negotiations, transaction documents, and project management in execution of Enhanced-Use Leases (EULs) across the country for the U.S. Departments of Defense and Veterans Affairs.

The Craddock Group's capabilities include the following:

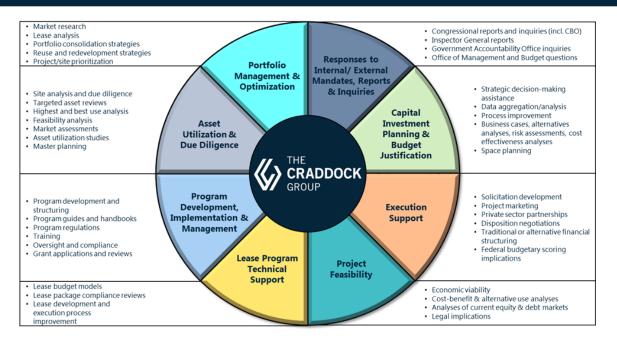
- Capital Planning: Strategic capital investment planning (real estate, healthcare, financial) and space and equipment planning.
- Real Estate Services: Due diligence and financial analysis, transaction management, public-private partnerships, and transaction execution.
- Strategy/Management Consulting and Program
   Support: Strategic program development and
   management, management and processimprovement
   solutions, mission-oriented business projects and
   programs, and training.
- Federal Budgeting: Federal budget support; budget formulation and execution; budgetary scoring; legislative analysis; and Federal credit advisory services.
- Financial Management Services: Financial management, reporting and analysis, strategicfinancial planning, financial policy formulation and development services.

#### Leadership

John Craddock, President of the Craddock Group, previously served in the U.S. Army as a Major with 13 years of service in infantry and judge advocate general commissions. Mr. Craddock has been recognized as a Virginia "Super Lawyer" in Business Litigation by Law & Politics magazine from 2010 through 2021.



### **Expertise**



## **Representative Engagements**

| Federal Budget                     | U.S. Department of Veterans Affairs (VA) Non-IT Business Case Applications  |
|------------------------------------|---|
|                                    | VA Strategic Capital Investment Planning (SCIP) Process Support and Execution   |
| Strategic Capital Planning Support | Veterans Health Administration (VHA) Capital Project Activation Costs   |
|                                    | VHA Delivery System Design Capability   |
|                                    | VA Lease Budget Model   |
|                                    | VA Market Area Health System Optimization (MAHSO)   |
|                                    | U.S. Department of Defense (DoD) Military Housing Privatization Initiative (MHPI), Program Management Support         |
| Program/<br>Process<br>Management  | VA Enhanced-Use Lease (EUL) Program Management and Technical Support  |
|                                    | VA Office of Real Property Portfolio Management Support Services  |
|                                    | VA Vacant Buildings Explanatory Report  |
|                                    | Washington Metropolitan Area Transit Authority (WMATA) Program Management Support Services                            |
|                                    | DoD Defense Production Act (DPA) Title III Loan Program   |
| Transaction<br>Support             | VA Technical, Analytic and Transaction Services for EUL Projects in West Los Angeles, CA                              |
|                                    | VA Technical, Analytic, and Transaction Services for the Historic Reuse Program Pilot Project in Sausalito, CA        |
|                                    | VA EUL in Cleveland, OH   |
|                                    | U.S. Department of Transportation (DOT), Volpe National Transportation Systems Center, Federal Real Property Exchange |
|                                    | VA Land Transfer with the City of North Little Rock, AR   |
|                                    | VA Land Acquisition Services in Joliet, IL and Asheville, NC  |
| Feasibility<br>Analysis            | VA Historic Reuse Economic Viability Study in Milwaukee, WI   |
|                                    | VA Feasibility Study for Sierra Nevada Health Care System, Reno, NV   |
|                                    | VA Hadron Feasibility Study for the Palo Alto Healthcare System, Palo Alto, CA  |
| Portfolio<br>Optimization          | General Services Administration (GSA) Ronald Reagan Building and International Trade Center Operating Model Analysis  |
|                                    | in Washington, DC   |
|                                    | VA Central Office (VACO) Space Optimization Study   |
|                                    | VACO COVID-19 Response Support  |



### **Administrative Information**

#### **NAICS Codes**

531210

Offices of Real Estate Agents and Brokers

531390

Other Activities Related to Real Estate

541219

Other Accounting Services

541611

Administrative Management and General Management Consulting Services

541618

Other Management Consulting Services

561110

Office Administrative Services

561990

All Other Support Services

611430

Professional and Management Development Training

# GSA Professional Services Schedule (PSS) #47QRAA18D007K

Special Item Number (SIN) Codes

SIN 522310

Financial Advising, Loan Servicing, and Asset Management Services

SIN 531210

Financial Asset Resolution Services

SIN 541219

**Budget and Financial Management Services** 

SIN 541611

Management and Financial Consulting, Acquisition, and Grants Management Support

**OLM** 

Order Level Materials

### **Contact Information**

Metro Area Locations: Washington, DC | Boston, MA | Los Angeles, CA

The Craddock Group, LLC

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